



# BUYING PROCESS

## 1. Decide to Buy a Home



Make sure you are ready both financially and emotionally.

## 2. Get Pre-Approved



Work with a mortgage broker or your bank. They will work with you on what you require to submit an application. Once approved, this will determine how much you can afford to spend on a new home.

## 3. REALTOR® Consultation



Work with a RE/MAX agent to help guide you through the process. The right agent will discuss your price range, ideal locations, current market conditions and much more!

## 6. Make an Offer



Your REALTOR® will help create your offer tailored to your needs including the right subject clauses down to the closing date that best works for you.

## 5. Current Market Conditions



Your experienced RE/MAX agent is a valuable resource as you consider different properties. They will be there when you have questions regarding the homes you're interested - they can tell you what is a good deal... and when to walk away.

## 4. Start your search



Your REALTOR® will get you information on new homes that meet your criteria as soon as they're listed. They'll work with you *and for you* to ensure you find your dream home.

## 7. Negotiate



You may receive a counter offer but don't be worried! RE/MAX agents will negotiate for you to ensure you get the best possible price for the house you love.

## 8. Accepted Offer



It's crunch time! The next few weeks are busy as you need to schedule and remove every one of your subject clauses by the specified date. You'll likely need to schedule an inspection, appraisal, financing approval, and several others. You will also need to provide a deposit to put down on the home. The deposit will be a pre-determined amount given in-trust to your REALTOR® to show the sellers you are committed to this home. Don't worry, that money goes towards the purchase of said home if all goes well! This is a busy time but be sure to reach out to your RE/MAX agent if you have any questions or are unsure about next steps.

## 11. Move in!



Congratulations, you are officially a homeowner! The date pre-determined by you is move-in day! You can now move into your new home. Your RE/MAX agent will be there ready and waiting to hand you the keys. Enjoy!

## 10. Official Documents



You will need to provide your RE/MAX agent with your preferred lawyer or notary to have the official title transferred into your name. You will meet with the lawyer or notary in person to sign all the legal documents before you move in. This typically happens a few days before you take possession of your new home.

## 9. Subject Removal



Once you have completed all your subject clauses, and everything went smooth, it is time for you to sign on the dotted line and consider your new home to be yours (almost!).